



**PUBLIC PRIVATE PARTNERSHIP PROJECT
IN
DEVELOPING INTEGRATED MULTILEVEL
PARKING INFRASTRUCTURE**

AT

**NEHRU PLACE & MANGALAM PLACE,
ROHINI**

**REQUEST FOR QUALIFICATION
DOCUMENT**

JUNE 2006

**DELHI DEVELOPMENT AUTHORITY
VIKAS SADAN, I.N.A.
NEW DELHI – 110023**

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SCHEDULE OF BIDDING PROCESS

Sl. No.	Event Description	Date
1	Last date for sale of RfQ from DDA's counter	July 17, 2006
2.	Last date for receiving queries	July 24, 2006
3.	DDA's response to queries latest by	August 7, 2006
4.	Application Due Date	August 21, 2006
5.	Announcement of Shortlist & Despatch of RfP	September 11, 2006

GLOBAL TENDER NOTICE



PUBLIC PRIVATE PARTNERSHIP (PPP) PROJECT TO DEVELOP INTEGRATED PARKING INFRASTRUCTURE (MULTILEVEL PARKING CUM COMMERCIAL COMPLEX) IN PRIME COMMERCIAL LOCATIONS IN DELHI

Delhi Development Authority seeks Applications for Qualification (AFQ) from reputed National & International Developers for developing Integrated Multilevel Parking Infrastructure in Delhi at Nehru Place, Phase II and Mangalam Place, Rohini on Build, Operate and Transfer basis

DDA is providing parking facilities in the Commercial areas of Delhi including in the District Centers but the present facilities have become inadequate in the wake of growing traffic volume. To ease traffic, pollution and parking problems in Nehru Place, DDA is considering the construction of a modern integrated parking infrastructure at Nehru Place. The growing popularity of District Centres demonstrates the huge demand for parking in these District Centres and DDA seeks to address this proactively for Mangalam Place, Rohini by creating a modern multilevel car parking cum commercial complex. DDA hereby wishes to invite reputed **national and international** firms (Applicants) for selection as Developers to develop modern parking infrastructure on BOT basis at two locations (i) Nehru Place Phase II and (ii) Mangalam Place, Rohini. Along with the parking complex, the developer shall also develop a commercial complex. Towards this end, DDA is beginning its selection process through this advertisement for pre-qualifying interested parties.

WHO CAN APPLY: The Applicants may be a single entity or a group of entities, coming together to implement the Project(s). (Details provided in RFQ Document). The applicants shall be experienced in tasks of (i) project development / construction of parking complexes and/or (ii) project development / construction of townships, shopping complexes, commercial complexes, industrial parks, technology parks, institutions, hotels, highways etc and have profitable financial operations,

SCOPE OF WORK: The scope of work would include the entire process of development of integrated parking and commercial infrastructure at each of these two locations including designing, financing, operations, maintenance, improving urban landscape of the area around parking complex and collection of parking / user charges during the concession period.

HOW TO APPLY: The Request for Qualification (RFQ) document can be obtained against payment by way of cash / a crossed

Demand Draft (non refundable) drawn in favour of Delhi Development Authority payable on any Scheduled Bank at New Delhi, on all working days (Monday to Friday) between 1000 hrs to 1500 hrs IST from:

Sale Counter, No. 11, D-Block, DDA, Vikas Sadan, I.N.A., New Delhi- 110023.

Cost of the RFQ Document

Obtained from the Office of DDA	INR 2500
Obtained through Post / Courier	Within India INR 2700 Outside India USD 120

Relevant Dates

Sale of RFQ begins	July 03,2006
Last date for Sale of RFQ	July 17,2006
Last date for the Submission of Application	August 21,2006

The RFQ document is also available on the Internet and can be downloaded from the following website: www.dda.org.in and www.ddadelhi.com. If the document is downloaded from the above website the demand draft for the amount payable towards cost of document should be enclosed along with the Application. In case of any difficulty in downloading the document from the above website, information may be obtained by sending an e-mail to jyoti@idfc.com. After downloading the document, an intimation to this effect together with details of address for communication, telephone and fax numbers should be sent to Deputy Director Commercial Land, Delhi Development Authority C/O Infrastructure Development Finance Company Limited, 6th Floor, Olof Palme Marg, New Delhi -110067 or by e-mail to jyoti@idfc.com. Response to queries and changes if any with regard to the time schedules shall be intimated on the above mentioned websites.

1. INTRODUCTION

1.1 Project Background

The population of Delhi has grown from 9.4 million in 1991 to 13.8 million in 2001. The situation is likely to aggravate further and by 2021 the population levels are expected to reach 23 million. The growth in population has led to an increase in the size of the city which in turn has increased trip lengths and demand for transportation. With growth in population, the daily transport demand is projected to grow to 27.9 million by 2021 from existing demand of 13.9 million in 2001. Present transportation pattern is highly skewed towards personalized transportation modes. The number of personalized vehicles has grown unabated. The total number of registered private vehicles¹ grew from 2.8 Million by the end of eighth Plan in 1996-97 to 3.5 Million as on 31st March 2002.

Parking problem in Delhi is an outcome of growing gap between demand and supply of parking space. Rise in ownership of personalized vehicles with changing socio-economic status of citizens has increased the demand for parking space in both residential and commercial areas.

The Delhi Development Authority is likely to provide civic services to an estimated population of 125² lakh by the end of the decade and therefore needs to plan for the commuters and parking requirements. The Delhi Development Authority provides various kinds of parking facilities:

- Parking on designated sites
- Parking lots in markets and along the roads located in the markets
- Basement parking lots.
- DDA has also implemented a parking cum commercial project through enlisting private participation

However the increasing number of trips and increasing vehicle ownership has rendered existing parking as inadequate. A majority of the parking space currently is surface parking. The drawback of surface parking is that it underutilizes available land. DDA is desirous to improve parking situation in the DDA area by developing efficient parking facilities. With this objective, development of integrated parking-cum-commercial infrastructure is proposed on a Public Private Partnership basis at three identified locations.

The present Request for Qualification (RFQ) is to shortlist developers for inviting detailed proposal for development of an integrated multilevel parking cum commercial infrastructure on a Build, Operate and Transfer basis at Nehru Place Phase II and Mangalam Place, Rohini. The parking cum commercial complex at each of these sites is a "Project" and each of these locations is a "Project Site".

¹ In addition, there are 3286 registered DTC buses as of 31st March 2002.

² DDA Website

1.2 Brief Description of Bidding Process

DDA intends to follow a two stage bidding process for selection of the Preferred Bidder for the Project comprising a Pre-Qualification Stage followed by a Proposal Stage. The first stage involves pre-qualification of interested parties (Applicants).

During the Qualification stage, Applicants would be required to furnish the information specified in this RFQ Document.

This RFQ deals with the first stage (Qualification Stage) and at the end of this stage DDA expects to announce a shortlist of suitable Applicants for the next stage (Proposal Stage) who would then be invited to submit detailed proposals (Proposal) in respect of the Project in accordance with a Request for Proposal (RFP) Document.

During the Proposal Stage, short-listed Applicants (Bidders) would be expected to examine the Project in further detail, and to carry out such studies as may be required to submit Proposals for the implementation of the Project.

As part of the RFP, DDA would provide traffic report/s prepared by its consultants and other available information pertaining/ relevant to the Project available with it.

The Project would be awarded to the Successful Bidder after evaluating the Proposals on the basis of the bidding criteria specified in the RFP document for the Project.

Further details of the process to be followed at the Proposal Stage, including the bid parameters, would be spelt out in the RFP Document (to be provided to short-listed Applicants).

2. INSTRUCTIONS TO APPLICANTS

A. General

2.1 Scope of Application

- 2.1.1 DDA wishes to receive Applications for Qualification to shortlist experienced and capable Applicant for the RFP stage.
- 2.1.2 An Application for Qualification may be made for any one of the two Project Sites or an Application for Qualification may be made for both the Project Sites together. The Application for Qualification shall clearly state the Project Site(s) for which this Application is being submitted.
- 2.1.3 Successful applicants would be subsequently invited to submit the proposal in respect of the Project(s).

2.2 Eligible Applicants

- 2.2.1 The Applicant may be a single business entity³ or a group of business entities (hereinafter referred to as Consortium), coming together to implement the Project. The term Applicant used hereinafter would therefore apply to both a single entity and/or a Consortium.
- 2.2.2 The Applicant should submit a Power of Attorney as per the format enclosed at **Appendix 2A**, authorizing the signatory of the Application to commit the Applicant.
- 2.2.3 Applications submitted by a Consortium should comply with the following additional requirements:
 - a. Number of members in a consortium would be limited to maximum of 4 (four);
 - b. The Application should contain the information required for each member of the Consortium;
 - c. the purchaser of the RFQ document must be the Applicant itself or a member of the consortium submitting the application.
 - d. The Application should include a description of the roles and responsibilities of individual members;
 - e. An individual Applicant cannot at the same time be member of a Consortium applying for this Project. Further, a member of a particular Consortium cannot be member of any other Consortium applying for this Project; an undertaking towards this end needs to be submitted by all members.
 - f. Members of the Consortium shall nominate one member as the Lead Technical Member and one member as the Lead Financial Member. Alternatively, the members of the Consortium can nominate one

³ A Business Entity is defined as a company registered in India under Companies Act 1956, or abroad under an equivalent Act.

member as the Lead Member. The nomination(s) shall be supported by a Power of Attorney as per the format enclosed at **Appendix 2B** signed by all the members. The Lead Technical Member and the Lead Financial Member or the Lead Member, as the case may be, shall be required to meet the criteria specified in **Clause 3.7**.

- g. Members of the Consortium shall enter into a Memorandum of Understanding (MoU) for the purpose of making the Application and submitting a Proposal. The MoU shall, inter alia:
- (i) Convey the intent to form a joint venture company, with shareholding commitment(s) in accordance with **Clause 3.7** of this RFQ, which would enter into the Concession Agreement and subsequently carry out all the responsibilities as Concessionaire in terms of the Concession Agreement, in case the Concession to undertake the Project is awarded to the Consortium.
 - (ii) Clearly outline the proposed roles and responsibilities of each member at each stage.
 - (iii) Commit the minimum equity stake as required under **Clause 3.7**; and
 - (iv) include a statement to the effect that all members of the Consortium shall be liable jointly and severally for the execution of the Project in accordance with the terms of the Concession Agreement

A copy of the MoU should be submitted with the Application. The MoU entered into between the members of the Consortium should be specific to this project and should contain the above requirements, failing which the application will be rejected.

- 2.2.4 Notwithstanding anything stated elsewhere in these documents, DDA shall have the right to seek updated information from the Bidders to ensure their continued eligibility. Bidders shall provide evidence of their continued eligibility in a manner that is satisfactory to DDA. Bidders have been on notice that a Bidder may be disqualified if it is determined by the DDA, at any stage of the process, that the Bidder will be unable to fulfill the requirements of the Project or fails to continue to satisfy the Eligibility Criteria. Supplementary information or documentations may be sought from Bidders at any time and must so be provided within a reasonable timeframe as stipulated by DDA.
- 2.2.5 Any entity which has been barred or disqualified by DDA from participating in DDA projects (BOT or otherwise) and such disqualification subsists as on the Application date, would not be eligible to submit an Application, either individually or as member of a Consortium. The Applicant is expected to submit an affidavit to this effect.

2.3 Change in Consortium Composition

Change in the composition of a Consortium will not be permitted by DDA.

2.4 Number of Applications

Each Applicant shall submit only one (1) Application, in response to this RFQ. Any Applicant, which submits or participates in more than one Application will be disqualified and will also cause the disqualification of the Consortium of which it is a member.

2.5 Application Preparation Cost

The Applicant shall be responsible for all of the costs associated with the preparation of its Application and its participation in the Selection process. DDA will not be responsible or in any way liable for such costs, regardless of the conduct or outcome of the Qualification process.

2.6 Project Inspection and Site Visit

2.6.1 It is desirable that each Applicant submits its Application after inspecting the sites; and ascertaining for itself the location, surroundings, access, transport, right of way or any other matter considered relevant by it.

2.6.2 It would be deemed that by submitting the Application, Applicant has:

- (a) Made a complete and careful examination of the RFQ and
- (b) Received all relevant information requested from DDA.

2.6.3 DDA shall not be liable for any mistake or error on the part of the Applicant in respect of the above.

2.7 Right to Accept any Application and to Reject any or all Applications

2.7.1 Notwithstanding anything contained in this RFQ, DDA reserves the right to accept or reject any Application and to annul the bidding process and reject all Applications/ Proposals, at any time without any liability or any obligation for such acceptance, rejection or annulment, without assigning any reasons.

2.7.2 DDA reserves the right to reject any Application if:

- (a) At any time, a material misrepresentation is made or uncovered, or
- (b) The Bidder does not respond promptly and thoroughly to requests for supplemental information required for the evaluation of the Application.

Such misrepresentation / improper response would lead to the disqualification of the Bidder. If the Bidder is a Consortium, then the entire Consortium would be disqualified / rejected.

B. Documents

2.8 Contents of RFQ

The RFQ Document comprises the contents as listed below, and would additionally include any Addenda issued in accordance with **Clause 2.10**.

Invitation for Qualification

- Section 1. Introduction
- Section 2. Instructions to Applicants
- Section 3. Criteria for Evaluation

Appendices

- 1 Project Profile
- 2A Format for Power of Attorney for signing of Application
- 2B Format for Power of Attorney for Lead Member(s) of Consortium
- 3 Format for Details of Applicant
- 4 Format for Letter of Application
- 5A Format for Experience Evaluation of the Applicant
- 5B Guidelines for providing information related to Experience
- 6 Format for Financial Capability Evaluation of the Applicant
- 7 Format for Write-up on Applicants Understanding of the Project
- 8 Site layout and map

2.9 Clarifications

A prospective Applicant requiring any clarification on the RFQ document may notify DDA in writing. The Applicants should send in their queries latest by the **last date of receiving the queries** mentioned in the Schedule of Bidding Process. DDA would endeavor to respond to the queries by the date mentioned in the Schedule of Bidding Process. The responses will be posted on the websites www.ddadelhi.com and www.dda.org.in and the prospective applicants are requested to keep themselves updated with regard to any response to queries and amendments to the RFQ document.

The written queries should be sent to:

Deputy Director, Commercial Land
Delhi Development Authority
C/O Infrastructure Development Finance Company Limited
(Advisor to Delhi Development Authority)
6th Floor, Capital Court
Olof Palme Marg, Munirka
New Delhi - 110067
Ph: 011-26713356/57/58
Fax: 011-26713359
Email: jyoti@idfc.com

2.10 Amendment of RFQ

- 2.10.1 At any time prior to the deadline for submission of Application, DDA may, for any reason, whether at its own initiative or in response to clarifications requested by an Applicant, modify the RFQ Document by the issuance of Addenda.
- 2.10.2 Any Addendum thus issued will be sent in writing to all those who have purchased the RFQ Document and to those who have downloaded the RFQ Document from the website and have duly intimated their particulars including address for communication by fax (Registered Applicants). The Addendum may be issued by DDA in writing or by any standard electronic means such as email or by uploading on the website.
- 2.10.3 In order to afford the Applicants a reasonable time in which to take an Addendum into account, or for any other reason, DDA may, at its discretion, extend the Application Due Date.

C. Preparation and Submission of Application

2.11 Language

The Application and all related correspondence and documents should be written in the English language. Supporting documents and printed literature furnished by Applicant with the Application may be in any other language provided that they are accompanied by appropriate translations of the pertinent passages in the English language. Supporting materials, which are not translated into English, may not be considered. For the purpose of interpretation and evaluation of the Application, the English language translation shall prevail.

2.12 Currency

The currency for the purpose of the Application shall be the Indian Rupee (INR). The conversion to Indian Rupees shall be clearly indicated in the **Appendix 6**. In all such cases, the original figures in the relevant foreign currency and the INR equivalent thereof must be given. The exchange rate(s) applied shall be clearly stated. DDA reserves the right to use any other suitable exchange rate for the purposes of evaluation uniformly for all Applicants.

2.13 Validity of Application

Applications shall remain valid for a period not less than **twelve (12) months** from the Application Due Date (Application Validity Period). DDA reserves the right to reject any Application, which does not meet this requirement.

2.14 Extension of Validity of Application

In exceptional circumstances, prior to expiry of the original Application Validity Period, DDA may request Applicants to extend the Application Validity Period for a specified additional period.

2.15 Format and Signing of Application

2.15.1 The Applicant would provide all the information as per this RFQ. DDA would evaluate only those Applications that are received in the required format and are complete in all respects.

2.15.2 The Applicant shall prepare one original of the documents comprising the Application and clearly marked "ORIGINAL". In addition, the applicant shall make three (3) copies of the Application, clearly marked "COPY". In the event of any discrepancy between the original and the copies, the original shall prevail.

2.15.3 The Application and its copies shall be typed or written in indelible ink and each page shall be initialed by the Applicant. All the alterations, omissions, additions, or any other amendments made to the Application shall be initialed by the person(s) signing the Application.

2.16 Sealing and Marking of Applications

2.16.1 The Applicant shall seal the original and each copy of the Application in separate envelopes, duly marking the envelopes as "ORIGINAL" and "COPY" and also marking on the envelopes the **Serial Number** indicated in the RFQ document that would have been purchased. The envelopes shall then be sealed in an outer envelope also clearly mentioning the Serial Number of the RFQ document, if purchased from DDA, on the front of the outer envelope. For RFQ's downloaded from the internet the envelope may be marked as "Downloaded from the Website".

2.16.2 Each envelope shall contain:

- a. Application in the prescribed format (**Appendix 3**) along with supporting documents;
- b. Covering letter stating clearly the validity of the Application and the Project site(s) that the Applicant will bid for during the proposal stage (**Appendix 4**)
- c. To submit an affidavit as required under clause 2.2.5
- d. Power of Attorney as per the format enclosed at **Appendix 2A**;
- e. Power of Attorney as per the format enclosed at **Appendix 2B**, in case of Consortium;
- f. Copy of the MoU in case of a Consortium;
- g. In case of a Consortium, an undertaking from each member of Consortium certifying that it is an exclusive member of that particular consortium alone and not a member of any other consortium nor an

independent applicant, bidding for this project and has submitted only one (1) Application in response to this RFQ.

- h. Completed Format for Experience Evaluation as in **Appendix 5 A**, along with supporting documents.
- i. Completed Format for Financial Capability Evaluation as in **Appendix 6**, along with supporting documents.
- j. Write up on understanding the scope of project development and implementation. (As per format enclosed in **Appendix 7**).
- k. Bank Draft towards the cost of the RFQ Document (in case the same has been downloaded from the website). In case the document is purchased from the office of the Advisor to DDA, a photocopy of the receipt of the payment is to be enclosed.

2.16.3 The Applicant shall also enclose in a separate envelope, enclosed in the outer envelope, a demand draft (non-refundable) drawn in favor of 'Delhi Development Authority', payable on any scheduled bank at New Delhi of INR 10,000/- as Submission fee if applying for a single Project Site and INR 15,000/- as Submission fee if applying for two Project Sites. Application unaccompanied by this demand draft will not be considered for evaluation and short-listing. The demand draft should be placed in an envelope marked "Submission Fee for a Single site viz.," or "Submission Fee for both sites, viz.," as the case may be.

2.16.4 The envelopes shall be sealed and should clearly bear the following identification:

"Application for Qualification for Integrated Multilevel Parking Complex at "Nehru Place, Phase II" or "Mangalam Place, Rohini" or "Nehru Place, Phase II and Mangalam Place, Rohini" as the case may be.

2.16.5 The envelope shall be addressed to:

Deputy Director, Commercial Land
Delhi Development Authority
Room No 102 A
Vikas Sadan, INA
New Delhi - 110023

2.16.6 If the envelope is not sealed and marked as instructed above, DDA assumes no responsibility for the misplacement or premature opening of the contents of the Application submitted.

2.17 **Application Due Date**

2.17.1 Applications should be submitted before 1500 hours IST on the Application Due Date mentioned in the Schedule of Bidding Process, at the address provided in Clause 2.16.5 in the manner and form as detailed in this RFQ. Applications submitted by either facsimile transmission, telex or e-mail will not be acceptable.

- 2.17.2 DDA may, in exceptional circumstances, and at its sole discretion, extend the Application Due Date by issuing an Addendum in accordance with Clause 2.10 uniformly for all Applicants. The communication with regard to any extension shall be posted on the website: www.dda.org.in and www.ddadelhi.com. Bidders are advised to check the site regularly

2.18 Late Applications

No applications received after the Application Due Date shall be accepted, however DDA reserves the right to extend the date and time as the need may be.

2.19 Modification and Withdrawal of Applications

- 2.19.1 The Applicant may modify or withdraw its Application after submission, provided that written notice of the modification or withdrawal is received by DDA before the Application Due Date. No Application shall be modified or withdrawn by the Bidder after the Application Due Date.
- 2.19.2 The Applicant's modification or withdrawal notice shall be prepared, sealed, marked and delivered in accordance with the provisions of Clause 2.16 with envelopes additionally marked "MODIFICATION" and "WITHDRAWAL" as appropriate.

D. Evaluation of Application

- 2.19 DDA would open the Applications at **1530 hours IST** on the Application Due Date mentioned in the Schedule of Bidding Process, for the purpose of evaluation.
- 2.20 DDA would subsequently examine and evaluate Applications in accordance with the criteria set out in **Section 3**.
- 2.21 DDA reserves the right to call for supporting documentation to verify the data provided by applicants, at any time during the bidding process. The Applicant in such cases would need to provide the requested clarification / documents promptly and within two (2) weeks of the request to the satisfaction of the DDA, failing which the applicant is liable to be disqualified at any stage of the bidding process.
- 2.22 DDA reserves the right to reject any Application if:
- (a) at any time, a material misrepresentation, concealment or fraud is made or uncovered; or
 - (b) the Applicant does not respond promptly and thoroughly to requests for supplemental information required for the evaluation of the Application.

2.23 Confidentiality

Information relating to the examination, clarification, evaluation, and recommendation for the short-listed Applicants shall not be disclosed to any person not officially concerned with the process. DDA will treat all information submitted as part of Application in confidence and would require all those who have access to

such material to treat the same in confidence. DDA will not divulge any such information unless it is ordered to do so by any authority that has the power under law to require its disclosure.

2.24 Tests of responsiveness

2.24.1 Prior to evaluation of Applications, DDA will determine whether each Application is responsive to the requirements of the RFQ. An Application shall be considered responsive if the Application meets the below mentioned conditions:

- a. is received /deemed to be received by the Application Due Date including any extension thereof pursuant to **Clause 2.17.2;**
- b. is signed, sealed and marked as stipulated in Clause 2.15 and Clause 2.16;
- c. has the serial number of the purchased RFQ document clearly written on the envelopes as in Clause 2.16.1 except in those cases where the RFQ Document was downloaded from the website;
- d. is accompanied by the Power(s) of Attorney as specified in Clause 2.2.3;
- e. contains all the information as requested in the RFQ, including **Appendix 5 (A and B), 6 and 7;**
- f. contains information in formats same as those specified in this RFQ;
- g. mentions the validity period as set out in Clause 2.13;
- h. is accompanied by the MoU (for Consortium) as stipulated in Clause 2.2.3(g);
- i. is accompanied by Demand Draft of Rs. 10,000/- towards the Submission fees for a single Project Site or Rs. 15,000/- towards the Submission fees for two Project Sites as specified in Clause 2.16.3. In the event that the RFQ Document was downloaded from the website then the Application is to be accompanied by an additional Demand Draft towards the cost of the original RFQ Document ;
- j. contains an undertaking from each member of a consortium certifying that it is an exclusive member of that particular consortium alone and not a member of any other consortium nor an independent applicant, bidding for this project and has submitted only one (1) Application in response to this RFQ; and
- k. Contains an affidavit as required under Clause 2.2.5

2.25 DDA reserves the right to reject any Application which is non-responsive and no request for alteration, modification, substitution or withdrawal shall be entertained by DDA in respect of such Applications.

2.26 Clarifications

To facilitate evaluation of Applications, DDA may, at its sole discretion, seek clarifications in writing from any Applicant regarding its Application.

E. Qualification and Notification

After the evaluation of Applications, DDA would announce a list of successful Applicants (Bidders) who meet the Qualification Criteria. The list of successful Applicants shall be posted on the website.

The Bidders would be requested to submit a detailed Proposal in the form and manner to be set out in the RFP Document.

3. CRITERIA FOR EVALUATION

3.1 Evaluation Parameters

3.1.1 The Applicant's competence and capability is proposed to be established by the following parameters:

- (a) Experience factor
- (b) Financial capability factor, in terms of:
 - (i) Net worth
 - (ii) Net cash accruals

3.1.2 On each of these parameters, the Applicant would be required to meet the evaluation criteria as detailed in this Section 3. Any Applicant meeting all the criteria will be qualified for further evaluation of the Proposal.

3.2 Eligible Experience

3.2.1 The following categories of experience and eligible tasks in the category would qualify as Eligible experience

- Category 1: Project development experience in "Parking Complexes"
- Category 2: Project development experience in "Other construction/ real estate sector"
- Category 3: Construction experience in "Parking complexes"
- Category 4: Construction experience in "Other construction/ real estate sector".

For the purpose of this RFQ

- i) Parking complexes would be deemed to include multilevel parking projects (with minimum two levels parking, excluding ground level parking) or parking as part of "Other Construction / real estate sector",
- ii) Other construction / real estate sector would comprise housing complexes, townships, shopping complexes, commercial complexes, industrial parks, technology parks, roads/ highways, institutions and hotels.

3.2.2 Eligible experience would be measured only for Eligible Project.

3.2.3 For a Project to qualify as an Eligible Project:

Under Category 1 and Category 2:

- a. It should meet the Threshold Size as stipulated in Table 1 below.
- b. It should have been “fully” commissioned during the 3 year period (i.e. Financial Year 2003-2004, 2004-2005 and 2005-2006) immediately preceding the Application Due Date;
- c. The entity claiming experience should have held a minimum of 26% equity in the project as on date of commissioning.

Under Category 3 and Category 4:

- a. It should meet the Threshold Size as stipulated in Table 1 below;
- b. It should have achieved the Threshold Size during the 3 year period (i.e. Financial Year 2002-2003, 2003-2004 and 2004-2005) immediately preceding the Application Due Date.

Table 1: Threshold Size for Eligible Projects

	Measurement Parameter	Threshold Size for Nehru Place (Rs. Million)	Threshold Size for Mangalam Place (Rs. Million)	Threshold Size for Mangalam Place & Nehru Place (Rs. Million)
Category 1	Project Cost	270	135	400
Category 2	Project Cost	400	200	600
Category 3	Certified Billings	165	80	245
Category 4	Certified Billings	200	100	300

3.2.4 Applicant shall quote experience in respect of a particular Eligible Project under any one category only, even though the Applicant (either individually or along with a member of the Consortium) might have played both the roles in the cited project.

3.2.5 Applicants’ experience shall be measured in terms of Experience Score. Experience Score for a given category would be the Project Cost or Certified Billings as the case may be, multiplied by the applicable factor in Table 2 below. In case the Applicant has experience across different categories the score for each category would be computed as above and then aggregated to arrive at the Experience Score.

Table 2: Factors for Experience across Categories

	Factor
Category 1	1.00
Category 2	0.80
Category 3	0.75
Category 4	0.60

3.3 Qualification Criterion for Experience

Any Applicant who achieves a Threshold Experience Score as specified below (Threshold Experience Score) would be deemed to meet the experience criterion for qualification.

Threshold Experience Score for Nehru Place (Rs. Million)	Threshold Experience Score for Mangalam Place (Rs. Million)	Threshold Experience Score for Mangalam Place & Nehru Place (Rs. Million)
400	200	600

3.4 Details of Experience

- 3.4.1 The Applicant should furnish details of eligible experience as on the date of submission of RFQ.
- 3.4.2 The Applicant must provide the necessary information as per **Appendix 5 A**, Bid Response Sheet No. 2.
- 3.4.3 The Applicant should furnish adequate evidence to support its claim as per **Appendix 5 A**, Bid Response Sheet No. 2.

3.5 Financial Capability

- 3.5.1 Financial capability of the Applicants would be evaluated on the basis of the following:
 - (a) Net worth as at the end of the latest full financial year (Details to be filled up as per **Appendix 6**)
 - (b) Average net cash accruals for the last three completed financial years

The Applicants should provide information regarding the above based on audited annual accounts. The financial year would be the same as the one normally followed by the Applicant for its Annual Report.

- 3.5.2 The Application must be accompanied by the audited Balance Sheet and Profit and Loss Account of the Applicant (of the Lead Member or of the Lead Financial Member as the case may be, in case of a consortium) whom the Consortium shall have to nominate for the purposes and whose details are provided as per **Appendix 6** for the last three (3) Financial Years.
- 3.5.3 In case the annual accounts of the latest financial year are not audited and therefore the Applicant could not make it available, the Applicant shall give an undertaking to that effect and the statutory auditor shall certify the same. In such a case, the Applicant may provide the un-audited Annual Accounts (with Schedules) for the latest financial year. The Applicant would have to provide the Audited Annual Financial Statements for the three years

preceding the current financial year which would be used for the purpose of evaluation of the Application. In case the Applicant fails to provide such Audited Financial Statements and certificate from statutory auditor specified herein above, the Application will be rejected as non-responsive.

3.6 Evaluation Criteria for Financial Capability

3.6.1 For the purpose of Qualification, an Applicant would be required to demonstrate the Threshold Financial Capability measured on the following criteria:

Name of the Site	Net worth of the Applicant as at the end of the latest financial year (Rs million).	Average Net Cash Accruals of the applicant for the last three financial years (Rs million).
Nehru Place	300	152.5
Mangalam Place	155	76.5
Nehru Place & Mangalam Place	370	225

3.7 Special Conditions for a Consortium

3.7.1 In case the Applicant is a Consortium, experience, net worth and net cash accruals would be taken as an arithmetic sum of the experience, net worth and net cash accruals of each member of the Consortium. The Consortium would be required to meet the threshold criteria on the basis of aggregate figures subject to provisions of this Clause 3.7 and subject to the projects of such of those members satisfying the conditions listed under Clause 3.2.3 above..

3.7.2 The consortium would need to specify a Lead Technical Member and a Lead Financial Member (Option 1) or a Lead Member (Option 2) for the project in accordance with Clause 2.2.3 (f);

3.7.3 Under Option 1:

The Lead Technical Member would be required to:

- (i) Achieve at least 50% of the Threshold Experience Score as specified under Clause 3.3; and
- (ii) Commit to hold a minimum equity stake equal to 10% of the aggregate shareholding of the Consortium in the Project at all times during the Concession Period.

And

The Lead Financial Member would be required to:

- (i) Demonstrate Threshold Financial Capability of at least 50% on each of the criteria specified under Clause 3.6; and

- (ii) Commit to hold a minimum equity stake equal to 41% of the aggregate shareholding of the Consortium in the Project at all times during the Concession Period.

3.7.4 Under Option 2 the Lead Member would be required to:

- (i) Achieve a minimum of 50% of the Threshold Experience Score as specified in Clause 3.3 and Threshold Financial Capability of at least 50% on each of the criteria specified under Clause 3.6; and
- (ii) Commit to hold a minimum equity stake equal to 51% of the aggregate shareholding of the Consortium in the Project at all times during the Concession Period.

Appendix 1 – Project Profile

Background

The number of personal motorized vehicles (PMV) per 1000 population in the last decade increased from 171 in 1991 to 228 in 2001, with the majority of growth being contributed by cars and jeeps. Cars and jeeps account for 27% of the total registered motor vehicles in Delhi and the percentage for two wheelers is 64%.

To ease traffic, pollution and parking problems in Nehru Place, and in order to pre-empt similar problems arising in the newly developed District Centre at Mangalam Place, Rohini which is likely to grow very fast over the next few years, DDA is considering the construction of a modern integrated multilevel parking infrastructure at Nehru Place. And Mangalam Place, Rohini DDA intends to invite reputed national and international Developers to develop modern parking infrastructure on a public private partnership (PPP) basis at Nehru Place.

Infrastructure Development Finance Company (IDFC) is advising DDA in developing modern parking facilities. A traffic study is being conducted by reputed consultants, to cover the extent of requirement of parking spaces, and willingness-to-pay. The studies/ reports prepared by consultants and other relevant information as available would be provided at the proposal stage, to the short-listed Applicants

Project Location

The following site has been identified for developing parking complexes. The details indicated are approximate, and will be finalized during the RFP stage:

Site	Mangalam Place	Nehru Place
Plot Area	3600 sq mtr	8657 sq mtr
Aggregate BUA	32000 sq mtr	61272 sq mtr
Ground Coverage	3400 sq mtr	5659 sq mtr
Set Backs, (Basement)	4,4,4,4	9,6,6,6
Height	28 mtr	28 mtr
Commercial/ (Aggregate BUA including Parking structure)	30 %	30 %
Surface Parking	0	0
Minimum ECS to be provided	900	1800

Scope

The project scope can be broadly divided into the following components:

- ❖ Development of Parking facilities at designated site for a specified Equivalent Car Spaces ('ECS') to be provided within the aforementioned space and by complying with the extant planning, development & construction norms
- ❖ Development of permissible commercial activities as part of the project
- ❖ Traffic Circulation and Management Plan

The detailed project scope will be provided at the proposal stage.

[The bid would be conducted on a Concession Fees to be paid on a year- on-year basis to DDA for the commercial area and the higher the Concession Fees, superior would be the proposal]

Concession Outline

The following is an outline of the proposed concession terms for the Project and is *indicative* in nature. The proposed Concession Agreement would form part of the RFP and would be provided to bidders at the Proposal Stage.

Concession

The Parking Complex as a stand-alone project may or may not be financially viable, depending on the design, technology used, parking capacity, and user charges. Recognizing this aspect, the Parking Complex is proposed to be integrated with a properly designed Commercial Complex, to create a financially viable integrated entity. The total area that can be built on the designated plots (FAR), the set-backs, and other planning details shall conform to the planning laws and rules in force under DDA Master Plan. Also, the purpose for which the area including the Commercial Complex may be used shall be subject to approval from DDA and the use thereof which may, in the sole discretion of DDA, result in unduly imposing on the infrastructure or environs of the contiguous area, or create substantial demand or increase in vehicular traffic shall be disallowed.

The successful developer, under this procurement process, shall be given the concession, by DDA, to design, finance, build, and operate the integrated facility, and to collect user charges for parking (as stipulated by DDA) and commercial space.

The developer would need to meet certain deadlines and milestones, as defined under the RFP. The developer would also need to adhere to the design and performance specifications that shall be specified under the RFP. Failure to meet these deadlines, milestones, design and performance specifications would be deemed as a default of the developer, and may result in termination of the concession, with penal clauses that may adversely affect the developer. However, within the design and performance parameters that shall be specified, the developer shall have the freedom to choose the parking technology, layout and category of commercial space, ancillary revenue sources, etc.

Delivery of Site

DDA would deliver the Project site, 'on an as is where is basis' but free of all encumbrances prior to the signing of the Concession Agreement. The ownership of the land shall vest with DDA.

Clearances

DDA would be responsible for the rehabilitation/ resettlement and payment of compensation, **if any**, in respect of acquired land as per applicable guidelines. The bidder would be responsible for all subsequent (after handing over the site by DDA, during the concession period) planning, process & other related clearances.

DDA would set in place a regulated system to ensure that the designated areas around the parking complex would be designated as 'no parking zone' and the concessionaire would be responsible for deciding and collecting parking charges subject to a ceiling prescribed by DDA on the parking charge.

Design and Construction and Procurement

The private party is expected to provide at least the minimum ECS stipulated for the facility that is being designed by him. The responsibility for design and construction of the Parking complex should be in accordance with the Guidelines and Technical Specifications which will be laid down in the Concession Agreement. The Procurement of all required implements, Equipment, Machinery to undertake the scope of work in accordance with the Specifications and Standards prescribed would be that of the Concessionaire.

Operation & Maintenance

Operation and Maintenance of the Parking cum Commercial component during the term of the Concession would be the responsibility of the developer. The O&M requirements and standards will be specified in the Concession Agreement. Availability of the parking facility in accordance with specifications and standards and operation and maintenance thereof as per the specified requirements is the key performance criteria and the sole responsibility of the Concessionaire

Independent Engineer

An independent engineer would be appointed to monitor the Project during the Concession Period.

Revenue Streams for the Concessionaire

- ❖ Parking Space Revenues
- ❖ Commercial Space Revenues
- ❖ Ancillary Revenues such as from hoarding and advertisement etc .

Payment mechanism

The Concessionaire would be required to pay to DDA a year on year Concession Fees in consideration for the concession.

Minimum Equity Stake

The bidder would maintain a minimum aggregate equity stake in the Project equivalent to 51% for the period specified in the RFP.

In case of a consortium with a Lead Member, the Lead Member would maintain a minimum equity stake equal to 51% of the aggregate shareholding of the Consortium in the Project, for the period specified in the RFP.

In case of a consortium with a Lead Financial Member (LFM) and a Lead Technical Member (LTM), the LFM would maintain a minimum equity stake equal to 41% and the LTM would maintain a minimum equity stake equal to 10% of the aggregate shareholding of the Consortium in the Project, for the period specified in the RFP.

Force Majeure

Protection in respect of certain *Force Majeure* events would be available. The list of events and the consequences thereof shall be set out in the Concession Agreement.

Appendix 2A – Format for Power Of Attorney for Signing of Application

(on a stamp paper of relevant value)

POWER OF ATTORNEY

Know all men by these presents, We.....(name and address of the registered office) do hereby constitute, appoint and authorize Mr. / Ms.....(name and residential address) who is presently employed with us and holding the position of

as our or attorney, to do in our name and on our behalf, all such acts, deeds and things necessary in connection with or incidental to our bid for the project envisaging *Public Private Partnership for development of integrated parking and commercial complex in Delhi in signing and submission of all documents and providing information / responses to DDA, representing us in all matters before DDA, and generally dealing with DDA in all matters in connection with our bid for the said Project.*

We hereby agree to ratify all acts, deeds and things lawfully done by our said attorney pursuant to this Power of Attorney and that all acts, deeds and things done by our aforesaid attorney shall and shall always be deemed to have been done by us.

For _____

Accepted

..... (Signature)

(Name, Title and Address)
of the Attorney

Note:

- ❖ *To be executed by the sole applicant/ all the members in case of a Consortium.*
- ❖ *The mode of execution of the Power of Attorney should be in accordance with the procedure, if any, laid down by the applicable law and the charter documents of the executant(s) and when it is so required the same should be under common seal affixed in accordance with the required procedure.*
- ❖ *Also, where required, the executants(s) should submit for verification the extract of the charter documents and documents such as a resolution / power of attorney in favour of the Person executing this Power of Attorney for the delegation of power hereunder on behalf of the Bidder.*

Appendix 2B - Format for Power of Attorney for Lead Member(s) of Consortium

(On a stamp paper of relevant value)

POWER OF ATTORNEY

Whereas the Delhi Development Authority ("DDA") has invited applications from interested parties for *Public Private Partnership Project for development of integrated parking and commercial complex in Delhi* ("the Project").

Whereas, the members of the Consortium are interested in bidding for the Project and implementing the Project in accordance with the terms and conditions of Request for Qualification (RFQ Document), Request for Proposal (RFP Document) and other connected documents in respect of the Project, and

Whereas, it is necessary under the RFQ Document for the members of the Consortium to designate one of them as the Lead Member with all necessary power and authority to do for and on behalf of the Consortium, all acts, deeds and things as may be necessary in connection with the Consortium's bid for the Project or in the alternative to appoint one of them as the Lead Technical Member and another of them as the Lead Financial Member who, acting jointly, would have all necessary power and authority to do all acts, deeds and things on behalf of the Consortium, as may be necessary in connection the Consortium's bid for the Project

NOW THIS POWER OF ATTORNEY WITNESSES THAT;

We, M/s. _____, M/s _____ M/s. _____and M/s..... (the respective names and addresses of the registered office) do hereby designate M/s..... being one of the members of the Consortium, as the Lead Member of the Consortium, to do on behalf of the Consortium, all or any of the acts, deeds or things necessary or incidental to the Consortium's bid for the Project, including submission of application/ proposal, participating in conferences, responding to queries, submission of information/ documents and generally to represent the Consortium in all its dealings with DDA, any other Government Agency or any person, in connection with the Project until culmination of the process of bidding and thereafter till the Concession Agreement is entered into with DDA.

OR⁴

We, M/s. _____, M/s _____, M/s. _____and M/s..... (the respective names and addresses of the registered office) do hereby designate M/s _____ (name and address of registered office) being one of the members of the Consortium as the Lead Technical Member and M/s _____ (name and registered office) also being one of the members of the Consortium, as the Lead Financial Member, of the Consortium who, acting jointly, shall do, all or any of the acts, deeds or things necessary or incidental to the Consortium's bid for the Project including submission of application/ proposal, participating in conferences, responding to queries, submission of information/

⁴ Strike out which ever is not applicable.

documents and generally to represent the Consortium in all its dealings with DDA, any other Government Agency or any person in connection with the Project until culmination of the process of bidding and thereafter till the Concession Agreement is entered into with DDA.

We hereby agree to ratify all acts, deeds and things lawfully done by Lead Member/Lead Technical Member and the Lead Financial Member our said attorney pursuant to this Power of Attorney and that all acts deeds and things done by our aforesaid attorney shall and shall always be deemed to have been done by us/Consortium.

Dated thistheDay of2006

.....
(Executants)

(To be executed by all the members of the Consortium)

Note

- ❖ *The mode of execution of the Power of Attorney should be in accordance with the procedure, if any, laid down by the applicable law and the charter documents of the executant(s) and when it is so required the same should be under common seal affixed in accordance with the required procedure.*
- ❖ *Also, where required, the executants(s) should submit for verification the extract of the charter documents and documents such as a resolution / power of attorney in favour of the Person executing this Power of Attorney for the delegation of power hereunder on behalf of the Bidder.*

Appendix 3 - Format of Details of Applicant(s)

1.
 - (a) Name
 - (b) Country of incorporation
 - (c) Address of the corporate headquarters and its branch office(s), if any, in India.
 - (d) Date of incorporation and/or commencement of business.
2. Brief description of the Company including details of its main lines of business and proposed role and responsibilities in this Project.
3. Details of individual(s) who will serve as the point of contact / communication for DDA within the Company:
 - a. Name :
 - b. Designation :
 - c. Company :
 - d. Address :
 - e. Telephone Number :
 - f. E-Mail Address :
 - g. Fax Number :
4. Name, Designation, Address and Phone Numbers of Authorized Signatory of the Applicant:

Name :
Designation :
Address :
Phone No. :
Fax No. :
5. In case of a Consortium:
 - a. The information above (1-4) should be provided for all the members of the consortium.
 - b. Information regarding role of each member should be provided as per table below:

Sl. No.	Name of Member	Role*
1.		
2.		
3.		
4.		
5.		
6.		

*Specify whether Lead Member, Lead Technical Member, Lead Financial Member or Member

Appendix 4 - Format for letter of Application

[On the Letter head of the Applicant (in case of Single Applicant) or Lead Member/Lead Technical Member or Lead Financial Member as the case may be (in case of a consortium)]

Date:

To

Deputy Director, Commercial Land
Delhi Development Authority
Room No 102 A
Vikas Sadan
New Delhi - 110023

Ref: PPP Project for development of integrated parking and commercial complex in Delhi

Sir,

Being duly authorized to represent and act on behalf of.....
(hereinafter referred to as "the Applicant"), and having reviewed and fully understood all of the qualification requirements and information provided, the undersigned hereby apply for qualification for the PPP Project for development of integrated parking and commercial complex in Delhi

We are enclosing our Application for Qualification in one original plus three (3) copies, with the details as per the requirements of the RFQ, for your consideration. We are enclosing our application for[mention the project site for which the application is being made – Nehru Place or Mangalam Place or Nehru Place and Mangalam Place]. We confirm that our Application is valid for a period of twelve (12) months from ----- (Application due date)

Yours faithfully,

(Signature of Authorized Signatory)

(NAME, TITLE AND ADDRESS)

Appendix 5A - Format for experience evaluation of the Applicant**Bid Response sheet no. 1 - Experience of Applicant #**

Applicant type # #	Member Code *	Project Code**	Category ***	Experience (Equivalent Rs. Million) ###	Experience Score****
Single entity Applicant		A			
		B			
		C			
Consortium Member 1		1a			
		1b			
		1c			
Consortium Member 2		2a			
		2b			
		2c			
Consortium Member 3		3a			
		3b			
		3c			
Consortium Member 4		4a			
		4b			
		4c			

Aggregate Score =

The Applicant should provide details of only those projects undertaken by it under its own name. Project experience of the Applicant's parent company or its subsidiary or any associate company (who is not a member of the Consortium) will not be considered for computation of the Experience Score.

Any Applicant consisting of a single entity should fill in details as per the row titled Single entity Applicant and ignore the other rows mentioned below. In case of a Consortium, the details need to be provided as per the lower rows depending upon the number of Consortium members and the row titled Single entity Applicant may be ignored

In the event that both the members of a Consortium had participated in the same project, only one member should mention the project. In case both the members mention the

project, the experience of the member with the highest experience factor for that project shall be considered and the experience of the other member shall not be considered for the purpose of evaluation of the RFQ.

However in case that Both the members intending to quote experience under Categories 3 or 4 have participated in the same project, then these members may quote same project provided that their scope of work were independent. The scope of work shall not be considered to be independent in case of any project if:

- i) Any member is sub-contractor of other member.
- ii) Payment of billings to any member has been made out of billings of the other member.
- iii) Payments of billings have been made jointly to the members as a consequence of a joint contract with the party making the payment specifically providing for such joint payment.

* NA = Not Applicable in case of a single entity Applicant, LM= Lead member, LTM = Lead Technical Member, LFM = Lead Financial Member, M = Member

** Refer Bid Response Sheet No.2, Eligible Project Details. Add more rows if necessary.

***Refer Clause 3.2

****Multiply Experience by applicable factor set out in Table 2. in Clause 3.2.5

Bid Response sheet no. 2 - Eligible Project Details

Project Code

Member Code:

	Refer Instruction	Applicant to fill up the details here
Category	5	
Year Code	6	
Title & Nature of the Project		
Entity for which the project was constructed / developed	7	
Location		
Project Cost / Certified Billings	8	
Date of Commencement of Project / Contract		
Actual date of Completion of Project/ Contract	9	
Remarks - Delayed Completion, if any vis-à-vis Scheduled Completion Date		<i>Mention whether on account of Client or on account of the Member, and with supporting documents</i>
Equity Shareholding	10	

Instructions:

1. Applicants are expected to provide information in respect of Eligible Projects in this section. The Projects cited must comply with the eligibility criteria specified in Clause 3.2.3. Information provided in this section is intended to serve as a back up for information provided in accordance with **Appendix 3**. Applicants are also required to refer to **Appendix 5B** for Guidelines for providing information related to experience.
2. For a single entity Applicant, the Project Codes would be a, b, c etc. Incase the Applicant is a Consortium then for Member 1, the Project Codes would be 1a, 1b, 1c etc for Member 2 the Project Codes shall be 2a, 2b, 2c etc and so on.
3. A separate sheet should be filled for each of the Eligible Projects
4. Member Codes shall be NA=Not Applicable in case of a Single entity Applicant, LM=Lead member, LTM = Lead Technical Member, LFM=Lead Financial Member, M=Member
5. Refer Clause 3.2.1 for Category No.
6. Figures may be provided for the past three years. Year n shall be the FY 2005-06 Year n-1 shall be the FY 2004-05, Year n-2 shall be FY 2003-04.
7. Own / Government Agency (Concession Grantor, Counter party to PPA, etc)/ Client (incase of construction contract). Details such as name, address and contact details need to be provided.

8. For Categories 1 and 2, Project Cost should be provided. Incase of Categories 3 and 4 figures for Certified Billings till date should be provided
9. For Categories 1 and 2, date of commissioning should be provided. Incase of Categories 3 and 4 date of completion should be provided.
10. For Category 1 and 2, the equity shareholding of the Applicant in the project as on date of commissioning needs to be given.
11. Certified from the client / employer (incase of Category 3 and 4) or a certificate from the Applicant's statutory auditor (incase of Category 1 and 2) must be furnished stating the following details (as provided in **Appendix 5**):
 - a) date of completion / date of commissioning of the project
 - b) certified billings / cost of project
 - c) equity shareholding as on date of commissioning (only incase of Category 1 and 2)

It may be noted that in the absence of any one of the above (including the client / employer certificate), the information would be considered inadequate and could lead to exclusion of the relevant project in computation of Experience Score.

Appendix 5B - Guidelines for Providing Information Related to Experience

1. If the Applicant is claiming experience under Category 3 & 4⁵
 - (a) The Applicant should provide certificate from the client / employer, which should contain the following minimum details:
 - ❖ Title & Nature of the Project
 - ❖ Entity for which the Project was constructed
 - ❖ Work executed by the Applicant
 - ❖ Names of all the Consortium members (incase of jobs/ contracts which have executed as part of a Consortium)
 - ❖ Value of the jobs/ contract / certified billing
 - ❖ Scheduled date of completion/Actual date of completion / certified billing.
 - ❖ Remarks if any for Delayed Completion vis-à-vis Scheduled Date Completion.

It may be noted that in the absence of any one of the above, the information would be considered inadequate and could lead to exclusion of the relevant project in computation of Experience Score⁶.

- (b) In case a particular job/ contract has been jointly executed by the Applicant (as part of a consortium), he should further support his claim for the share in work done for that particular job/ contract by producing a certificate from his statutory auditor or the client/ employer in the format given below. This certificate would be in addition to the above-mentioned certificate from the client.

Certificate from the Statutory Auditor⁷ / Client / Employer
This is to certify that _____(Name of the Applicant) has constructed _____ (Title of the Project) .
We further certify that _____(Name of the Applicant) has earned an income of _____(Amount) from this project.
Signature of the Authorized Signatory

It may be noted that in the absence of any detail from the above, the information would be considered inadequate and could lead to exclusion of the relevant project in computation of Experience Score⁸ .

2. If the Applicant is claiming experience under Category 1 & 2⁹, the Applicant should provide a certificate from his statutory auditor in the format given below.

⁵ Refer Clause 3.2.1 of the RFQ document

⁶ Refer Clause 3.2.5 of the RFQ document

⁷ To be provided in case of jobs / contracts executed as part of a Consortium / Joint Venture

⁸ Refer Clause 3.2.5 of the RFQ document

⁹ Refer Clause 3.2.1 of the RFQ document

Certificate from the Statutory Auditor

This is to certify that _____(Name of the Applicant) has developed _____(Title & Nature of the Project). This Project was commissioned on _____(date of commissioning of the Project) against a scheduled date of completion of _____and _____(name of the Applicant) held _____%¹⁰ of the equity capital in the Project as on the date of commissioning.

We further certify that total cost of the Project as on the date of commissioning was _____.

Signature of the Authorized Signatory

It may be noted that in the absence of any detail from the above, the information would be considered inadequate and could lead to exclusion of the relevant project in computation of Experience Score¹¹.

¹⁰ Refer instructions no.10 from Bid Response Sheet No. 2 of the RFQ document

¹¹ Refer Clause 3.2.5 of the RFQ document

Appendix 6 - Format for Financial Capability of the Applicant**Financial Capability of the Applicant #**

(Rs. In million)

Applicant Type ##	Member Code*	Net Worth	Net Cash Accruals		
		Year n	Year n-2	Year n-1	Year n
Single Entity Applicant					
Consortium Member 1					
Consortium Member 2					
Consortium Member 3					

The Applicant should provide the Financial Capability based on its own financial statements. Financial capability of the Applicant's parent company or its subsidiary or any associate company (who are not Members of the Consortium) will not be considered for computation of the Financial Capability of the Applicant.

Any Applicant consisting of a single entity should fill in details as per the row titled Single entity Applicant and ignore the other rows mentioned below. In case of a Consortium, the details need to be provided as per the lower rows depending upon the number of Consortium members and the row titled Single entity Applicant may be ignored.

* NA = Not Applicable in case of a single entity Applicant, LM = Lead member, LTM = Lead Technical Member, LFM = Lead Financial Member, M = Member.

General Instructions:

1. Net Worth For Company = (Subscribed and Paid-up Equity + Reserves) – (Revaluation reserves + Miscellaneous expenditure not written off)
2. Net Cash Accruals = (Profit After Tax + depreciation)
3. The Financial Year would be the same as the one normally followed by the Applicant for its Annual Report. Year n shall be the FY 2005-06 Year n-1 shall be the FY 2004-05 , Year n-2 shall be FY 2003-04

4. The Applicant shall provide the audited financial statements as required by this RFQ. For a Consortium, audited Annual Reports of both members shall be provided. Failure to do so would be considered as a non responsive bid.
5. In case of a Consortium comprising of members with holdings in each other, the cross holdings between the group companies comprising part of the Consortium will be deducted for the purpose of net worth Calculations.
6. The Applicant shall provide audited Annual reports as required under this RFQ.
7. The Applicant should clearly indicate the calculations and references in the Financial Statements in arriving at the above numbers in an attached worksheet
8. In case the Company Financial Statements are not in Indian Rupees the conversion to Indian Rupees shall be clearly indicated. In all such cases, the original figures in the relevant foreign currency and the INR equivalent thereof must be given. The exchange rate(s) applied shall be clearly stated. DDA reserves the right to use any other suitable exchange rate for the purposes of evaluation uniformly for all Applicants.

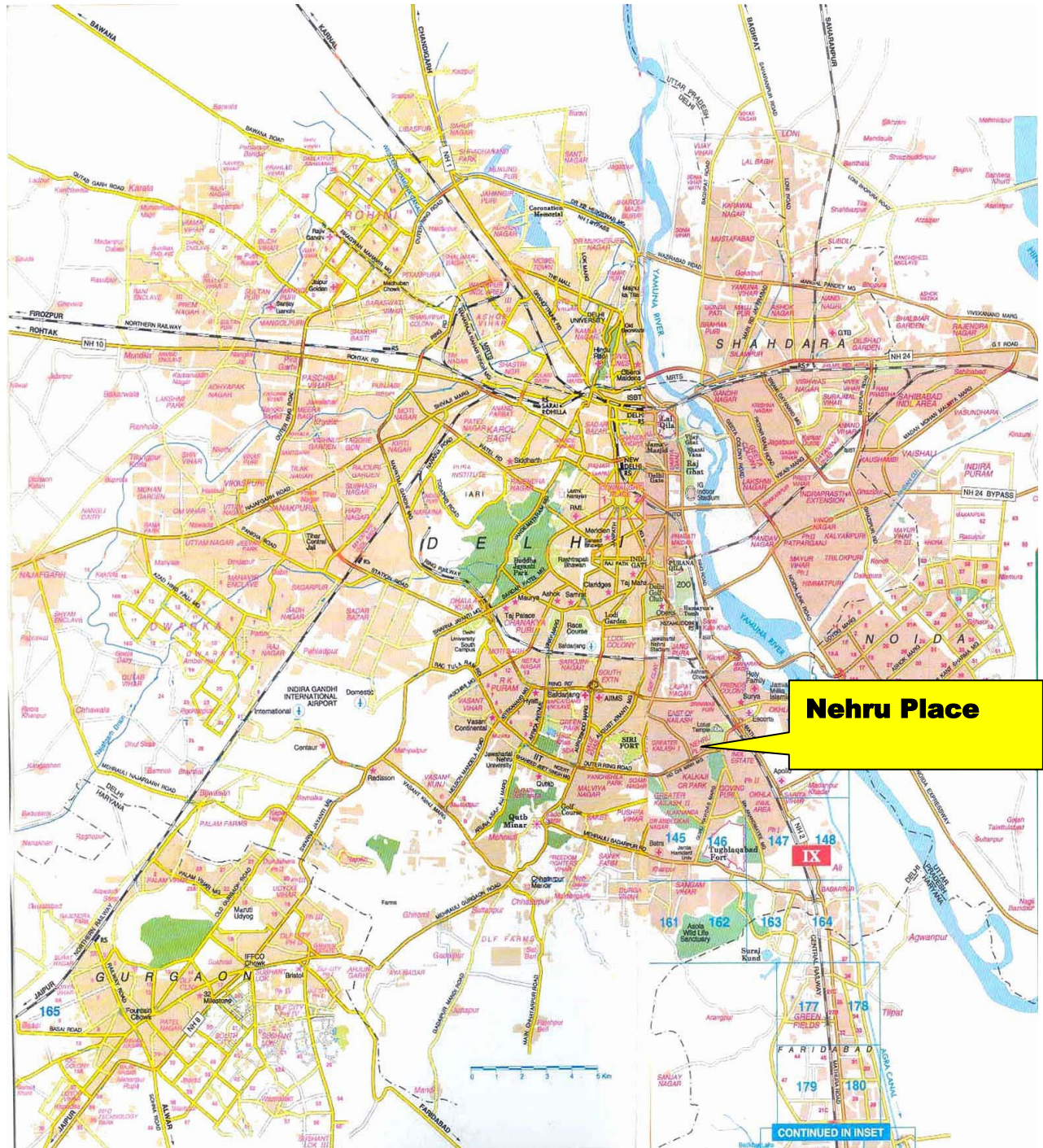
Appendix 7 - Format for Write-up on the Applicant's Understanding of Project

The write up should include

- (i) Conceptual design, technology for the parking complex
- (ii) Views on integration of parking complex with surrounding landscape and urban design
- (iii) A section on what the applicants views are the critical factors to the success of the project, including structuring the project
- (iv) Applicant's plans to finance the capital investments for the project

The maximum limit for this write up is three (3) A4 size pages. In case the Applicant is bidding for more than one Project Site, then the write-up should be submitted separately for each Project Site.

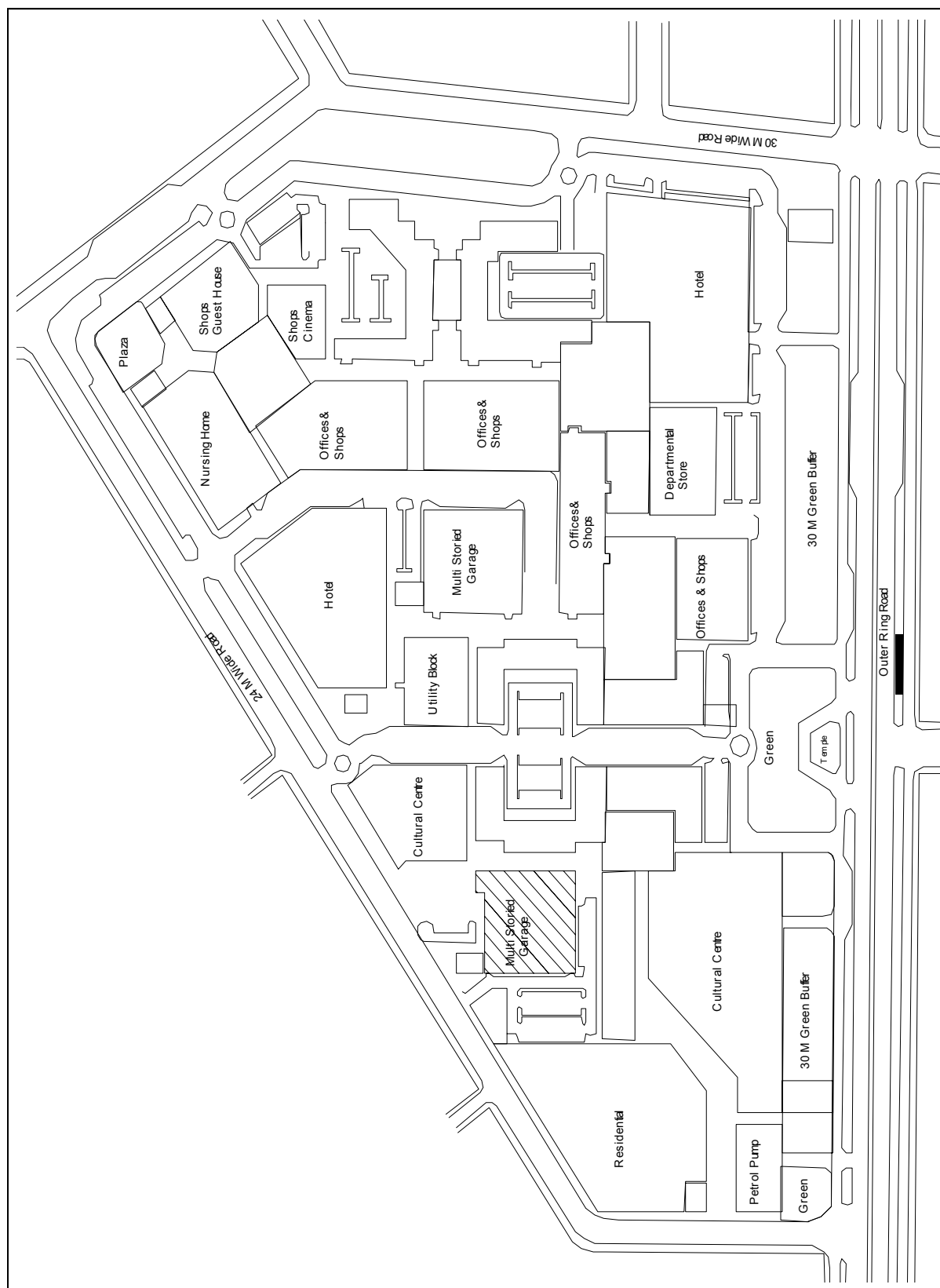
Site Location



Parking lots at Nehru Place



Site layout – Mangalam Place



Existing Parking lots



Site Location

